



## **S. L. KING**

TECHNOLOGIES, INC.

Where Discipline and Expertise Converge

## Accelerate productivity through operational efficiencies and enhanced capabilities

With almost every IT implementation, there are opportunities to fundamentally change how the business functions and delivers value to customers. This is why **S. L. King Technologies** works with cross-functional teams to ensure a smooth and successful IT implementation and change journey.

### Identifying Critical Outcomes and Strategic Imperatives

Critical outcomes and strategic imperatives drive successful IT implementations. Without clear objectives, alignment with business goals, and measurable success criteria, IT implementations can go awry and result in serious problems. At **S. L. King Technologies**, we work closely with cross-functional teams to ensure implementation activities are purpose-driven and hyper-focused on delivering tangible value to the organization.

### Logical Data Model Development

Modern organizations that depend on data and information must invest in and develop well-designed logical data models that capture the objects, critical attributes, and actions to be managed as well as the business rules and relationships between those objects, attributes, and actions. Without a well-designed and expertly implemented logical data model, teams risk overlooking critical business requirements, which can subsequently lead to poor decision-making, missed opportunities, and increased risk. **S. L. King Technologies** works closely with cross-functional teams to establish a robust foundation for data management that supports data integrity, consistency, and accessibility across the organization.

### Solution Architecture Design and Footprint Rationalization

To maximize the benefits of an IT investment, organizations must align efficient and scalable solution architecture with strategies for enhancing system interoperability and promoting scalability. Without a partner who can align system architecture and strategic objectives, IT solutions will always be sub-optimal, at best, or a hindrance to achieving business objectives, at worse. At **S. L. King Technologies**, our experts work closely with IT and business teams to understand the existing IT landscape, identify redundancies, and rationalize the

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solution footprint so that each system implementation maximizes IT capabilities and supports a seamless integration of future solutions.

### Business Process Mapping and Modeling

Organizations that invest in information technologies must align capabilities with strategic goals to deliver scalable solutions, achieve operational excellence, enhance customer experiences, and drive business growth. Even with subject matter experts, IT implementation teams still struggle with mapping and modeling processes, defining system roles, documenting data flow requirements, and capturing system functionality in the current and future states.

**S. L. King Technologies** collaborates with stakeholders to design and implement a highly integrated solution for comprehensive business process mapping and modeling to identify inefficiencies, streamline workflows, and align processes with your new technology functionality and industry best practices.

### Organizational Change and Training Design and Delivery

Organizations that invest in change management and training can ensure adoption of new technologies and processes well beyond implementation. Yet, many do not take the time to assess the impact and plan activities that will equip their workforce with the necessary skills and knowledge for adoption. At **S. L. King Technologies**, we work with cross-functional teams to understand their concerns, address resource needs, and integrate change-related activities into implementation planning so that individuals experience a smooth transition to new ways of working.

### Target Operating Model Development and Implementation

Organizations experiencing an IT implementation project must be able to steer teams to a new and optimized way of working. Without a target operating model that defines the future state of the organization, teams may struggle to understand the changes required to operationalize strategic business objectives.

At **S. L. King Technologies**, we work closely with cross-functional teams to define the future-state organization and develop strategies for process optimization, organizational structure redesign, and technology adoption.

### Business Readiness Services

Organizations can navigate the complexities of an IT implementation project by ensuring cross-functional teams are ready to take on the necessary challenges. Unless there is an in-depth understanding of change readiness requirements, implementation teams may miss critical steps in planning and support which are essential for a smooth transition. At **S. L. King Technologies**, we identify potential risks, develop mitigation strategies, and facilitate organizational alignment to minimize disruptions and optimize performance throughout the implementation process, especially focused on go-live requirements. ◆

**S. L. King Technologies** is where project management discipline and subject matter expertise converge. While many service organizations only offer frameworks for executing strategy, we leverage our experience and industry knowledge to help organizations crystalize vision, integrate technology, implement best practices, and operationalize strategic imperatives.

**Contact us today to initiate your journey toward a successful IT and systems implementation.**

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